# The Foundation for the Malcolm Baldrige National Quality Award

"The award that bears his name reflects the virtues that he brought to public service and how he lived in his private life, a commitment to excellence, shrewd judgment, principled leadership, integrity, and a sense of responsibility."

George W. Bush



"I was proud as a U.S. Senator to vote in favor of the Baldrige Act."... this award has helped us re-focus on the future, on quality, on performance, and most importantly maybe, on innovation."

Joe Biden

"In just a few years, the National Quality Award has literally become the standard of business excellence. And the renewed spirit of excellence in business, of making quality an integral part of America's corporate strategy, has truly, I believe, made us more competitive in the international arena."

George H.W. Bush



"The Malcolm Baldrige National Quality Award, which highlights customer satisfaction, workforce empowerment, and increased productivity, has come to symbolize America's commitment to excellence."

Bill Clinton

"I always prized the quality of Mac's vision. He had the capacity to look up from the dust of the plains to see the distant mountains."

Ronald Reagan

# **Opening Remarks/Agenda**

Introduction Al Faber, President & CEO, Baldrige Foundation

Guest Presenters • Cris Gardner, VP, Futurecasting at AARP

Joseph (Joe) Pugh, Enterprise Risk Management (ERM) & Compliance Director at AARP

• Jacqueline M. Baker, Vice President of Startup Programming within AARP Innovation Labs

**Questions** Moderator

**Baldrige Performance** 

**Excellence Program Update** 

**Bob Fangmeyer, Director, Baldrige Program, NIST** 

**Alliance for Performance** 

**Excellence Update** 

**Brian Lassiter, Chair, Alliance for Performance Excellence Board of Directors** 

**Communities of Excellence 2026** 

**Update** 

**Stephanie Norling, Executive Director** 

**Closing Remarks** 

Al Faber



**JUNE 2021** 

Baldrige Foundation Webinar: Balancing Innovation, Strategy and Risk

## **About AARP**

#### **Our Purpose**

Empower people to choose how they live as they age

**Our Role** 

Everyday innovators in aging

**Our Vision** 

A society in which all people live with dignity and purpose, and fulfill their goals and dreams

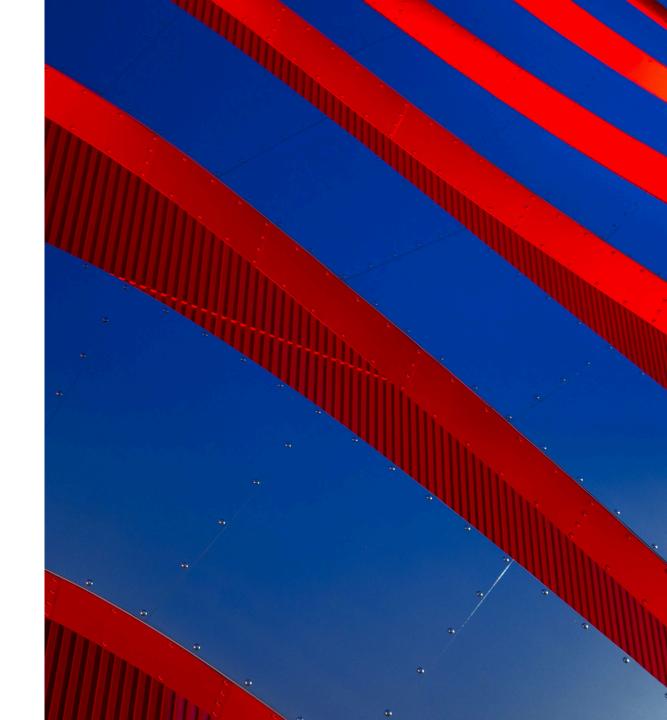
#### **Our Consumer Commitment**





Wise Friend

Fierce Defender



# The Nation's Largest Nonprofit, Nonpartisan Organization Dedicated to the 50+ and Their Families



#### Unparalleled Knowledge

Unparalleled knowledge of people 50+ research and data analysis



#### **Unparalleled Reach**

Unparalleled reach and engagement with 38M+ members and growing – 33% of the 50+ population. Town Halls, webinars, e-newsletters, research reports and more provide trustworthy information across a variety of channels



#### Award Winning Print and Digital Publications

Award winning print and digital publications with customer-centric content - including the World's Largest Circulation Magazine



#### Advocacy

Legislative and judicial advocacy and unique programs to help 50+ their families with critical support to navigate life's transitions



## **Nationwide Impact**

Nationwide impact with offices in all 50 states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands



#### **Extensive Volunteer Network**

Extensive volunteer network engages 60k volunteers each day nationwide, including robust digital activations

We Are Recognized as a Champion and Trusted Resource for Older Adults and their Families









# 2020 Baldrige Award Recipient

### Significant Strengths:



Culture of innovation, organizational learning and intelligent risk-taking.



# Risk as Opportunity

Our Ongoing Learning Journey: Balancing Innovation, Strategy and Risk to seize opportunity and win in an always-accelerating external change environment

On our journey to intelligent risk taking we have:

- Grown our Risk Leadership
- Evolved the Strategy process and functions
- Grown our Innovation capacity
- Strengthened the integration between functions



# Intelligent Risk Key Concepts

#### **Intelligent Risk:**

Opportunities for which potential *gain outweighs* the potential *harm* or loss to your organization's future *if you do not explore* them. (emphasis added)

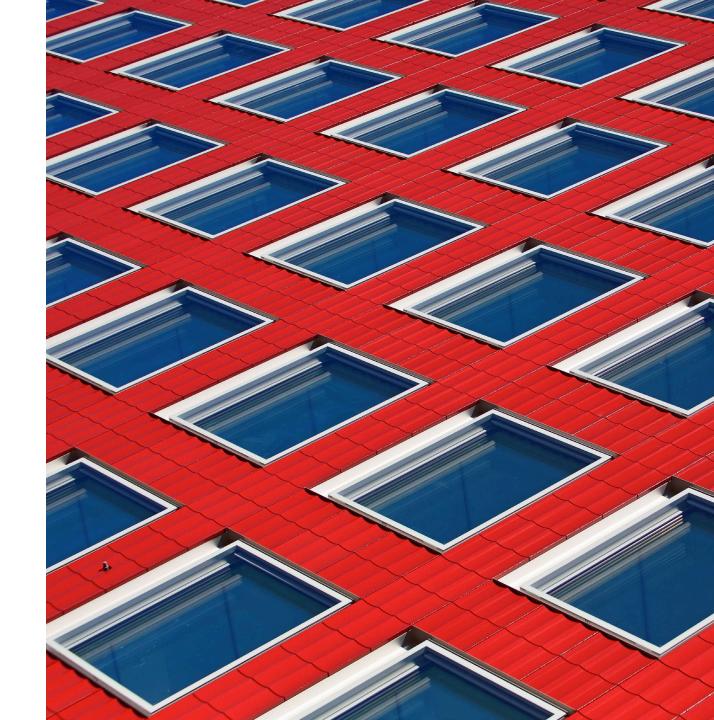
#### **Upside Risk:**

Benefit

#### "Positive" Risk Tolerance:

A tolerance for embracing risk to innovate towards the most critical priorities.

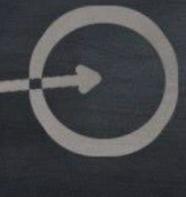
Baldrige Chronicle of Leadership and Management Vol.1 No. 1 Dec 2020



Intelligent Risk

Where the magic happens

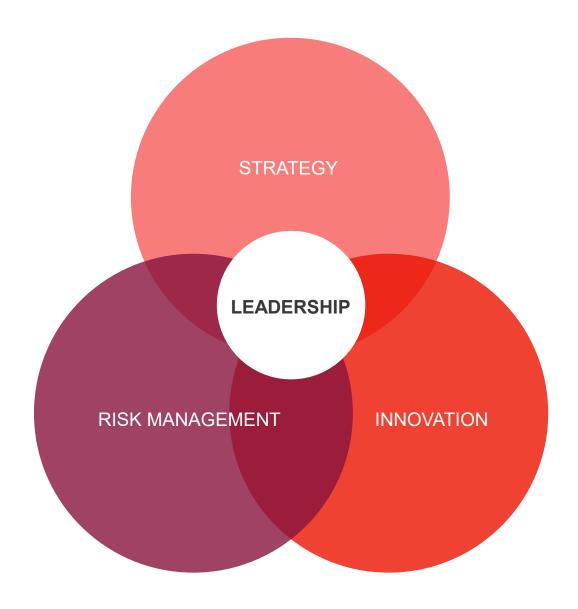
Your comfort zone





# Intelligent Risk

Intelligent Risk requires components of the organization, Leadership, Strategy, Innovation and Risk Management, working together, not just as repeatable, interconnected processes but also with *aligned mindset*.



# Tools and Capacities to Strengthen Intelligent Risk Taking

#### **RISK:**

- Strategic based Risk Management
- Leadership Partnership
- Risk Appetite Statement

#### **STRATEGY:**

- Future Back Planning Model
- Futurecasting Capacity

#### **INNOVATION:**

- Culture of Innovation
- Stage Gate Process, Including Rapid Prototyping
- Pivot to Start-Ups





# Enterprise Risk Management: It's All About Strategy and Leadership

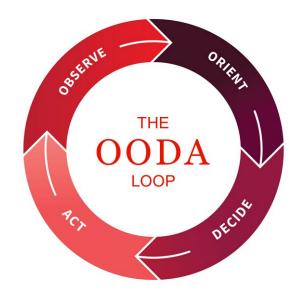
Enterprise strategy setting & risk management are aligned and integrated

#### Risk To:

What internal or external events might prevent the strategy from being successful?

#### Risk Of:

- What impact might the strategy have on our existing business model or on other initiatives?
- Risk Identification
- Risk Assessment





- Risk Management and Monitoring
- Risk Reporting

# AARP's Journey to Enterprise Risk Management

Pre-2010 Initial	2010-2013 Top Down	2014-2017 Managed	2018 & Forward Intelligent Risk
<ul> <li>"Traditional" risk management</li> <li>Primarily operational/ insurance (safety, health)</li> </ul>	ERM foundation, framework and common taxonomy (COSO)  • Formal policy and	Activities to forge Board & executive risk partnership  • Leaders think risk "to",	<ul> <li>ERM &amp; strategy – AARP DNA</li> <li>Formal program effectiveness assessment</li> </ul>
<ul><li>Event driven</li><li>No Common risk themes</li></ul>	<ul> <li>Process</li> <li>Risks identified – a holistic portfolio view</li> </ul>	risk "of" and mission alignment during strategic conversations  • Risk appetite articulated	<ul> <li>Peer learnings through the creation of an ERM Networking Group in Washington Metro area</li> </ul>
<ul> <li>Silos with disjointed risk practices</li> </ul>	<ul> <li>Risks categorized and risk owners assigned</li> </ul>	Culture. Stood-up cross- functional 'Risk Working	Culture and value
<ul> <li>Duplication of efforts</li> </ul>	<ul> <li>Focus on aligning/linking ERM &amp;</li> </ul>	Group'	Action oriented reporting
No risk reporting cadence	strategy	<ul> <li>Focus on 'risk' management not 'list' management</li> </ul>	
Enterprise Strategy		Risk informed reporting	

# Board + Executive Risk Partnership



Risk Working Group



Education



Risk Assessment Survey



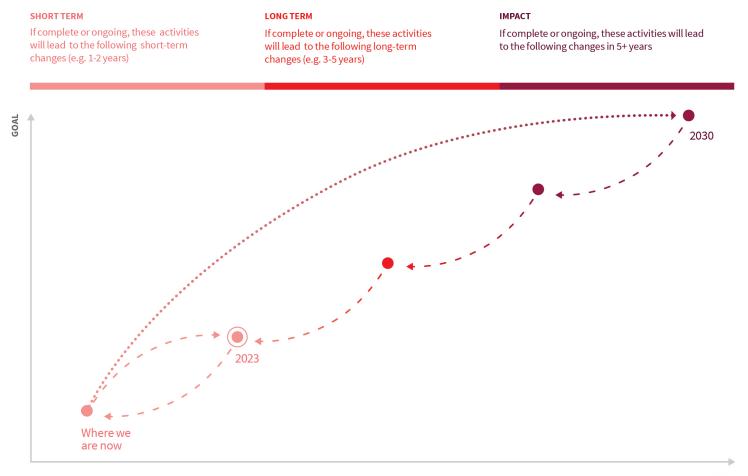
Joint Scenario Workshop



Risk Appetite Statement

# Future Back Planning: Planning with The End in Mind 2021-2023 Strategic Planning Approach

- Starting with the future in mind, we work backwards in a futureback planning model
- With the long-term impact clearly defined, the plan sets meaningful short-term outcomes and activities



TIME

# **Strategic Planning Process**

A four-phase methodology is used for both the three-year and annual plans.



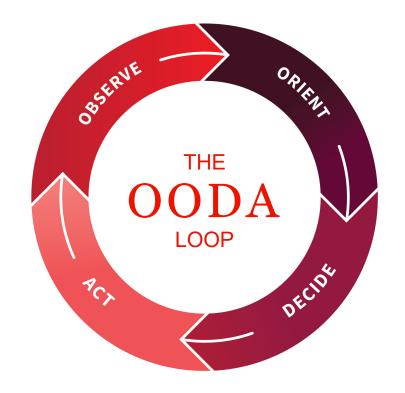
#### **OBSERVE**

Research, gather insights and foresights, identify trends, assess challenges/ opportunities



**ACT** 

Execute one-year plans, evaluate results, iterate and adjust





#### **ORIENT**

Understand strategic impact, validate core elements, establish Social Impact Agenda and Strategic Priorities



#### DECIDE

Develop operational plans and budgets

# Futurecasting Continuously Evaluates Beyond the Current Plan Horizon

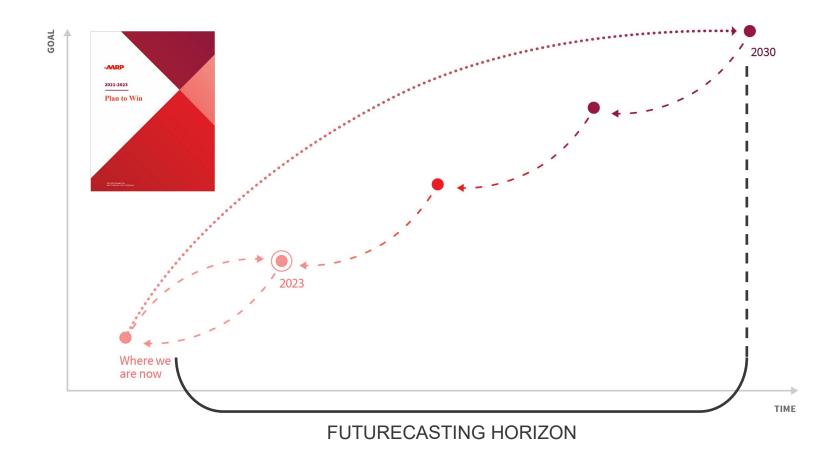
Our envisioned future and the risks we take are shaped by the environment in which we play.

Achieving our 2030 goals requires a deep and clear-eyed understanding of the external environment, its threats and opportunities.

**ENDURING TRENDS** 

DISRUPTIVE FORCES

**EMERGENT SIGNALS** 



# Futurecasting Principles and Mindset

Futurecasting, including Sensemaking and Ripple Intelligence, requires a set of principles and mindsets to think strategically about the future.



Look with fresh eyes



Seek a diversity of perspectives



Think five years out



Ask "What If?"



Look for patterns



Leverage personal experience



Apply to the business



Be bold



Experiment and Learn

# Futurecasting Approach: A 3-Stage Process to Apply to the Business

#### **APPLY IDENTIFY ANALYZE ERM** Social Enterprise-wide Landscape **ENTERPRISE** Tier 1 Risks **Enterprise Strategy** Research Market **T**echnological Mitigations Consumer **Business Units E**conomic Stakeholders Downside **AARP** Innovation Environmental CEO, E-Team Threat and **AARP Board** AARP Services, Inc. **P**olitical **FUTURECASTING** Upside **AARP Foundation FUNNEL Opportunities**







# Foresight is Integral to Planning Approach

Futurecasting's process informs Strategic Plan development and adaptive execution of it.



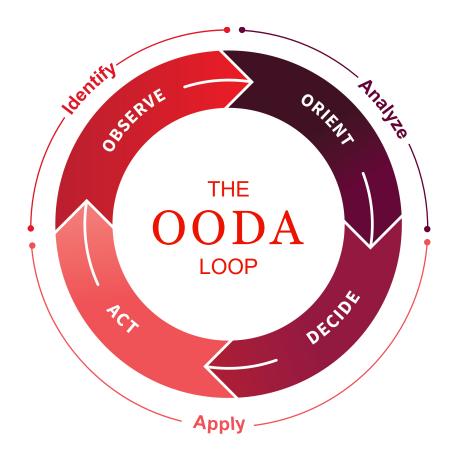
#### **OBSERVE**

Profound understanding of external landscape



**ACT** 

Position for success





**ORIENT** 

Clear-eyed evaluation of capabilities and choices

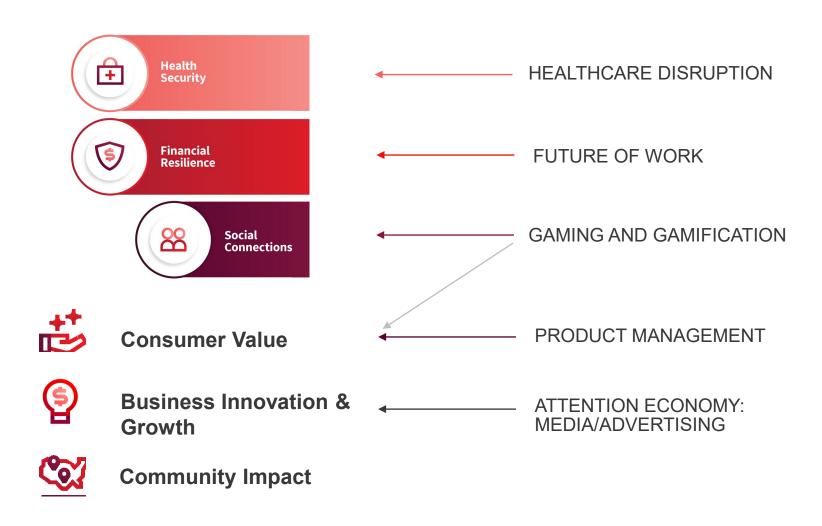


**DECIDE** 

Align for action

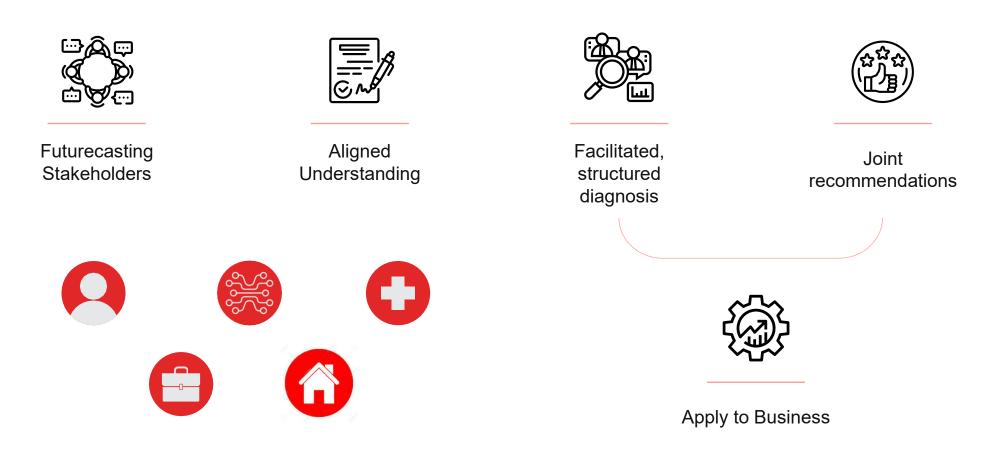
# Intelligent Risk Examples

Annually deep dive on select signals, forces and trends that have the greatest potential to impact our enterprise strategy as downside or upside risks.



# Example: Healthcare Disruption

Aligned risk appetite, clear-eyed and shared understanding of emergent healthcare landscape and structured discussion enabled intelligent risk taking and confident, swift pursuit by management.



# Do Not Design this Slide

DO NOT DESIGN THIS SLIDE (TALKING POINTS)

Innovation slides... points to make...

Startup... policy, and a formal agreement

Let innovation go... so that they can push the envelope

There is still a management system in place at innovation

Start ups focus enable to take greater *opportunity* risk, at lower operational risk to AARP

Also helps scale impact, extends reach to startups that can move faster.

# The Strategic Planning Process Guides Innovation



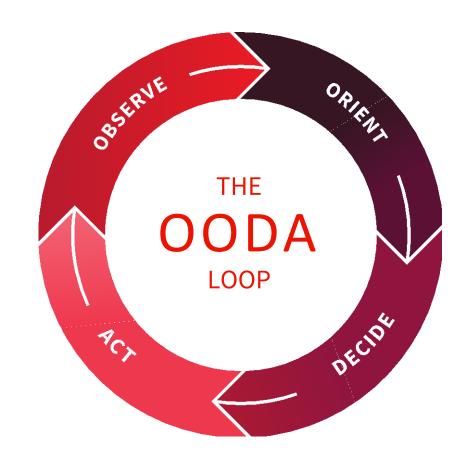
#### **OBSERVE**

- Gather Insights and Identify Trends
- Understand Challenges / Opportunities
- Understand Market Conditions / Positioning



#### **ORIENT**

- Evaluate Market Position
- Validate Purpose, Vision and Values
- Identify Areas of Focus



# The Journey of Creating a Culture of Innovation



The Hatchery is a 10,000 sq. foot space that lays the foundational framework for disruptive innovation.



Our human-centered design training provided to empower each employee to be an *Everyday Innovator in Aging*.



An internal consultancy created to work across the organization reinforcing our i6 framework and providing more advanced. Design thinking services.



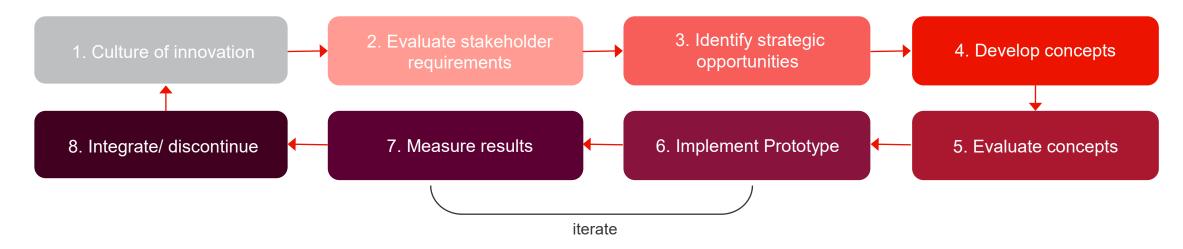
Internal pitch events enables staff members to engage in the innovation practices, while also providing unique value to our membership.

# The Innovation Management Process

#### Using stage-gate governance to limit risk

An effective, systematic, and integrated approach to delivering innovation across the organization.

- Culture of Innovation is foundational
- Getting clarity during the Strategic Planning Process
- Developing and validating concepts
- Building and testing minimum viable products
- Making "Go / No Go" decisions



# Rapid Prototyping

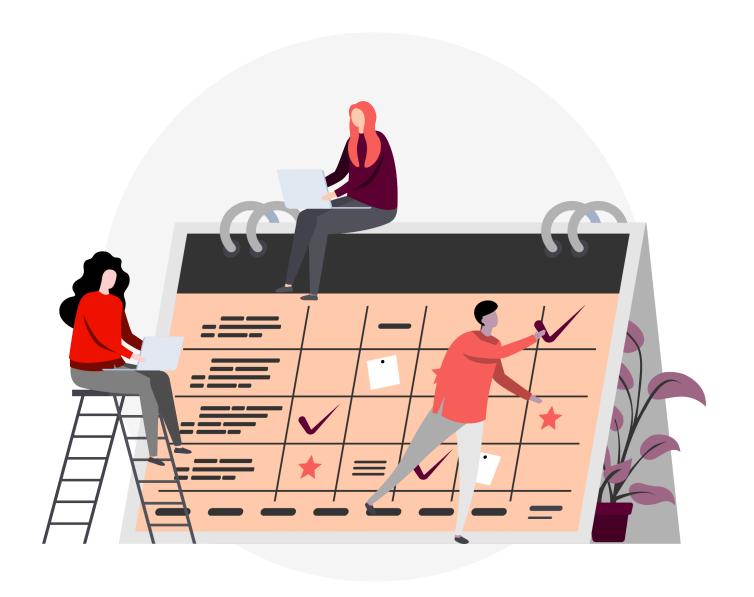
## **Concept Validation**

- Small Groups Ideate & Discover
- Concepts Built
- Rapid Prototyping Model Usage
- Low Fidelity Prototypes Further Validated



# Managing The Process Stage-Gate Governance Model

- Project Team Day-to-Day Decision Making
- Senior Leadership Project Guidance
- Growth Board Decision to Integrate, Spin Off or Discontinue



# Organizational Learnings



#### **Culture of Innovation**

Continue empowering and training AARP employees on human centered design practices to be Everyday Innovators in Aging.



#### **Product Development**

An area that we were not as effective and efficient as we could be, integrating disruptive products into the business is not a core competency.



#### **Startup Engagement**

One of our strengths and core competencies is leveraging startups to create consumer value for the 50+ audience.

# **Leveraging Startups**



#### **Innovation Challenges**

Strategic priority focused engagements that provide startups with the opportunity to demo their offering.



#### **Pitch Events**

Pitch competitions focused on identifying startups that align with AARP strategic priorities in pursuit of a deeper engagement with AARP.

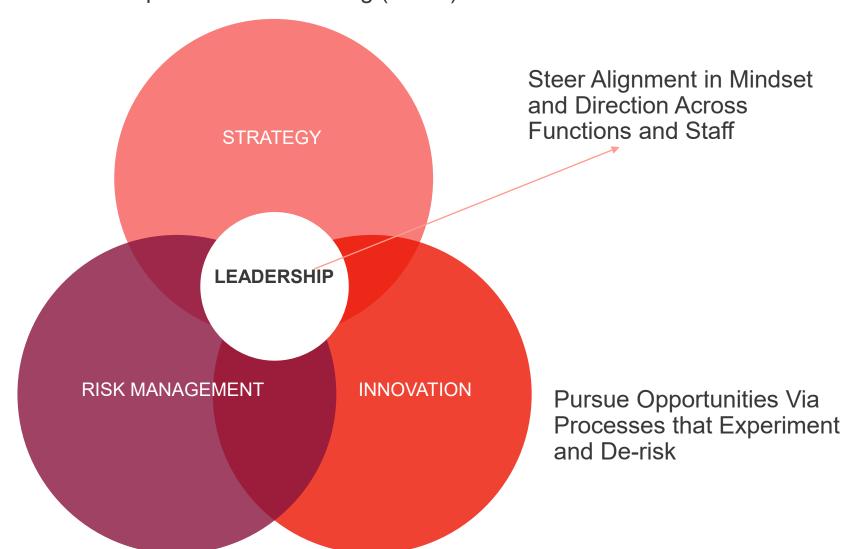


#### **Accelerators**

Immersive partnerships
with cutting edge
accelerators that
discover some of the
most disruptive startups
in the age tech realm.

# Bringing It All Together

Define Opportunity Spaces and Implications of Pursuing (or not)



Define Risks and Align on Risk Appetite

# **Panelist Questions and Discussion**



# **Baldrige Performance Excellence Program** Robert Fangmeyer, Director BPEP





# June 2021 Update



BALDRIGE

## BPEP 2021-2025 Strategic Plan

Purpose: Improve performance and ensure long-term success of organizations and thereby enhance the competitiveness of the nation

Mission: Define, recognize, and foster organizational excellence in every sector.

Visi Valu	Strategic Objective	Initiatives	Status	rice
	Sustain the Program	<ul><li> Grow funding opportunities</li><li> Manage capability and capacity</li><li> Digital modernization</li></ul>	<ul> <li>Developing FY23 request</li> <li>Retirements and new hires</li> <li>Virtual training success; Hybrid site visits this fall</li> </ul>	ige ipp pris
I. Inc supp	Increase reach and impact	<ul><li>New "Why Baldrige?" video</li><li>Workforce Excellence</li><li>Advanced Manufacturing</li></ul>	<ul> <li>In process; complete by Fall; broad use</li> <li>Re-designing for new administration</li> <li>In process; pilot this summer</li> </ul>	ers
2. Ind fully topera	Strengthen the Enterprise	<ul><li>Examiner sharing with states/COE</li><li>All reach and impact initiatives</li></ul>	New- Expansion of previous efforts	of

2. Ind fully open and current program offerings

\$2M or more increase in appropriated funding 3 to 5 new hires Favorable Examiner Application trends Decreasing Examiner program offerings and operations

this charted in their nationals.

Complete and fully deployed #1, 2 Increase in communication

communication channels

oproval and funding

rramework

version of the Baldrige

>50% top state recipients app Baldrige coordination, and transparency with Baldrige Enterprise

port

BPEP budget addition S4M above base for

# **Alliance for Performance Excellence Update**





Brian Lassiter
Chair
Alliance for Performance Excellence

# **Alliance Updates**

- Launched a Professional Development Series in March quarterly online workshops
- 2021 Baldrige Fall Conference Oct 21-22 online
  - https://www.baldrigeconference.org/
- Welcome new members:
  - Program: Communities of Excellence 2026, Sterling International
  - Supporting: LBL Strategies, Quiet Excellence
- Other Alliance activities
  - Collaborating with Communities of Excellence 2026 to scale initi
  - Developing more robust marketing plan
  - Working on becoming a "master service provider," building infrabetter support the Baldrige "feeder system"

Get Involved: to find your local Baldrige-based program, visit <a href="http://baldrigealliance.org/">http://baldrigealliance.org/</a>



# communities of excellence 2026



"For America to sustain its vitality and promote its prosperity during its second 250 years of existence, we must improve the performance of communities and the people who lead and live in them."



Stephanie Norling Executive Director Communities of Excellence 2026

## **communities** of *excellence* 2026



communities of excellence 2026 Assessment & Recognition ACONTINUOUS IMPROVEMENT PROGRAM

A Systems Approach in Communities KNOWING TAKING ACTION to create a nev Seeing Doing

The Communities of **Excellence Framework** 

**Preparing for Your Community** Excellence Journey AVIRTUAL COURSE FROM

#### **Key Dates at a Glance**

- 1. Initial Assessment Video Conference set up when application is received
- 2. Onboarding Initial Assessment Meeting through September 2021
- 3. 1st Online Session Wednesday October 6th, 2021, at 9:00 am PT/12:00 pm ET (60 minutes)
- 4. Kick-Off Conference\* Oct 20-22 in Excelsior Springs, MO with livestream option
- 5. Online Sessions 1st and 3rd Wednesdays of every month through September 21st, 2022 (60 minutes)



Visit our website https://coe2026.org/what-we-do/learning-collaborative/learning-collaborative.html to learn more



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Empower Your Team with Lean Six Sigma Are you looking to enroll your team/group into one of our programs? If so, contact us to pay for all accounts at once. We will then provide you with an activation link that your team can follow to begin the program.

# GLOBALLY RECOGNIZED CERTIFICATION

Invest in Education for Your Team.

Earn a globally recognized certification that you can add to your resume and attach to your LinkedIn profile.

#### **PRICING**

Lean Six Sigma Standard

White Belt - \$50

Yellow Belt - \$99

Green Belt - \$157

Black Belt - \$299

#### Lean Six Sigma Healthcare

White Belt - \$50

Yellow Belt - \$99

Green Belt - \$157

#### **Additional Programs**

Scrum Master - \$299

Diversity & Inclusion Yellow Belt - \$99

Project Management - \$157

Data Analytics - \$199

# **View Our Entire Course Catalog Here:**

https://www.baldrigeinstitute.org/online-training

## What People are Saying...



"I appreciated the opportunity to take the Yellow Belt Course online and at a pace that was appropriate for me given my full-time work and family."

#### Melanie Powell

Director of Business Development and Marketing for Memorial Hospital and Health Care Center



The Baldrige Yellow Belt class is thought provoking, educational, relevant to the healthcare setting and a true investment in the future of healthcare."

Roxanne M. Williams, MSN, RN, CHC, CPHQ
Director of Corporate Quality, Associate & Patient
Safety at Blanchard Valley Health System



"The case studies with actual healthcare examples helped me relate the content to real world scenarios that healthcare professionals face on a daily basis. The tools were organized in a way that helped me understand and build on my knowledge. I enjoyed the content and believe the course will make me more effective ..."

# Todd Jordan PA-C, MBA Director, Vascular Center of Excellence CAMC Health Systems. Inc



Baldrige - America's Best Investment

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